# Buyer's Guide

Value Added Purchasing for Mechanical Parts that fit seamlessly into your process



**Parts for Extreme Environments** 

**CNC Precision Mechanical Parts Machined From Aluminum & Exotic Alloys** 

**Provided By** 



### **Partner with Manufacturers to Reduce Cost**

The <u>purpose</u> of this **buyer's guide** is to provide **engineers** and **purchasing agents** with basic machining options that increase the **value** and **manufacturability** of precision parts.

We believe that *vendors must partner* with **customers** and advise them on **critical** to **quality part features**, dimensions, tolerance, wall thickness and how that *impacts cost*.

These **free** subscription guides will serve as a **valued added purchasing tool** to provide some manufacturing knowledge to assist engineers and purchasing personnel in deciding order quantities and the costing of **critical to quality features**.

Today's world of machining has changed dramatically. It's now Industry 4.0, and the US Manufacturing Base has been reborn with the "NEW COLLAR" employee; One trained and skilled with the latest in manufacturing technology at his fingertips, handles are now touch screens, prints are solid models and digital inspection is the norm.

Manufacturing is **improving** every day and new machines develop **new opportunities** to those that have the **drive** and **ingenuity** to make the investment in **long term manufacturing partnerships**.

A great example of this are parts that once had to be **stamped**. This was **high quantity sensitive** expense. Today's machines can manufacture these parts in a **"Done In One"** machining at a much lower cost.

Buy **what you need** when **you need it** made in the most technically efficient method.

# The Challenge *faced* By Engineering & Purchasing



**Engineers** will design a product that will spec out the raw material, size, tolerance, application & delivery to the customer.

**Purchasing** manages the **supply chain** to get the best possible price with the greatest value. Both must communicate with the vendor serving as a **key link** in the supply chain.



The **purchasing department** must act as a strategic buyer aligning a vendor's **manufacturing technology** and **capability** with the part.

The choosing of the **right vendor** based on total cost yields the best overall value.

A **vendor** with most **technically efficient** manufacturing methods must be utilized to offer parts the best quality and highest value.

Choosing **right vendor** is the **key** to having parts fit seamlessly into **your process**.

# Customer RFQ

# Vendor Quote

# The Customer's Detailed RFQ

- ✓ Qty & Delivery Date and or Annual Usage Blanket
- ✓ Critical to Quality Features
- ✓ The Part Assembly Interface
- ✓ Detailed Specs, RFQ should read like a Purchase Order
- ✓ Historical Issues with part to Improve Process
- ✓ **Detailed** Prints facilitate a *straight line thru process*
- ✓ Communication during RFQ is key to Quality Parts



# **Vendor Quotation Response**

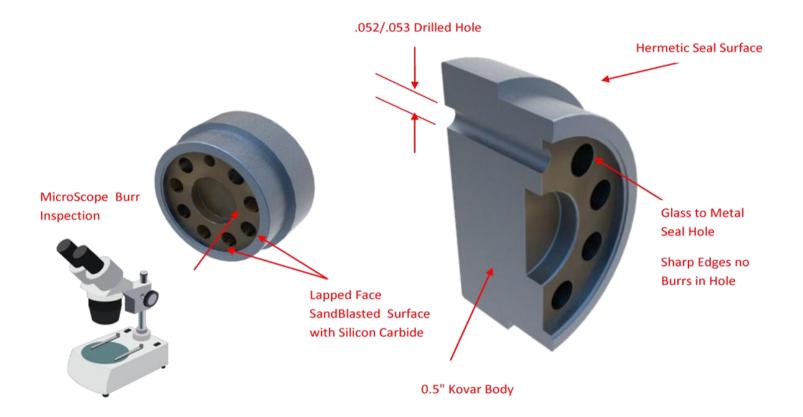
- ✓ Cost Saving Suggestions
- Assembly Friendly Tolerencing Suggestions
- ✓ Additional Quantities for Long Term Savings
- ✓ Free Solid Model if needed for discussion,
- ✓ Reference Print with Order
- ✓ Notes on Special Critical to Quality Features
- ✓ Special Packaging or Barcoding
- ✓ Gaging Requirements

# **Rehtek Machines Process Friendly Parts**

#### **Example of Machined Part**

#### **Header Sandblasted & Hermetic Seal Surface**

With Critical to Quality Features (CTQ)



- Kovar Body
- CNC Hybrid Turned Blank
- CNC Gang Drilled

- Sandblasted
- Deburred With Microscope
- 100% Inspection of CTQ

Click Here to Request A Quote For Your Next
Part





## **About Rehtek Machine**

- Engineer's Choice for Machining Parts .005" to 5.0" Dia
- ISO 9001 Registered Approved Defense Contractor
- Pro-Active Consultation On Parts to Reduce Cost
- Solid Models Of Your Part before Machining
- Process Friendly Parts That Fit Into Your Process

**New for 2017....** We have invested in **NEW CAD-CAM** Solids Software and "**DONE IN ONE**" Machines to Better Serve Our Customers!

Please contact us with any question or parts you may need.

We are Here to Help

Sincerely,

Stephen K. Reh s.reh@rehtek.com

**Click Here to Contact Steve @ Rehtek** 

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Including our next guide on the **Pro-Tek** Machining Proces

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